

# Michael M. Cohen

*Self-funded buyer based in Hollywood, Florida.*

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I'm actively looking to acquire and operate one established small business in South Florida. Targeting a close within twelve months.

My background is in financial operations and analytics across industrial automation, e-commerce, government services, distribution, consumer goods, healthcare, beverage, and PE-backed companies. After close, I'll be the full-time owner-operator — buying a business to run and improve, not just to hold.

## OPEN TO CO-INVESTMENT

This search is self-funded by default, but open to the right LP or co-investor on the right deal. If backing an operator-led acquisition appeals to you, reach out directly.

## INDUSTRIES — RANKED BY FIT

1. IT managed services (MSP)
2. Pool service — residential and commercial
3. Commercial pest control
4. Commercial HVAC — service-heavy, not new construction
5. Light or niche manufacturing
6. Commercial fire & life safety
7. Commercial landscaping with a recurring maintenance book

*Not pursuing: residential trades (pool service excepted), retail, restaurants, B2B industrial distribution, project-based construction, and anything cyclical.*

## IDEAL TARGET PROFILE

- Recurring or contracted revenue
- A succession-minded owner approaching transition, with no family successor in line
- 5–30 employees
- No single customer above 25% of revenue
- A capable second-in-command already in place

## GEOGRAPHY

Within a one-hour drive of Hollywood, FL — north to Boca Raton and Boynton Beach, south to Homestead.

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## WORKING WITH ME

A single, self-funded buyer — no investment committee, decisions made directly with me. Brokers, intermediaries, and business owners are all welcome, and I work directly with whoever brings the deal: no intermediary fees withheld.

If you have a listing that fits, or you know an owner weighing a transition, please reach out.

— *Michael Cohen*

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